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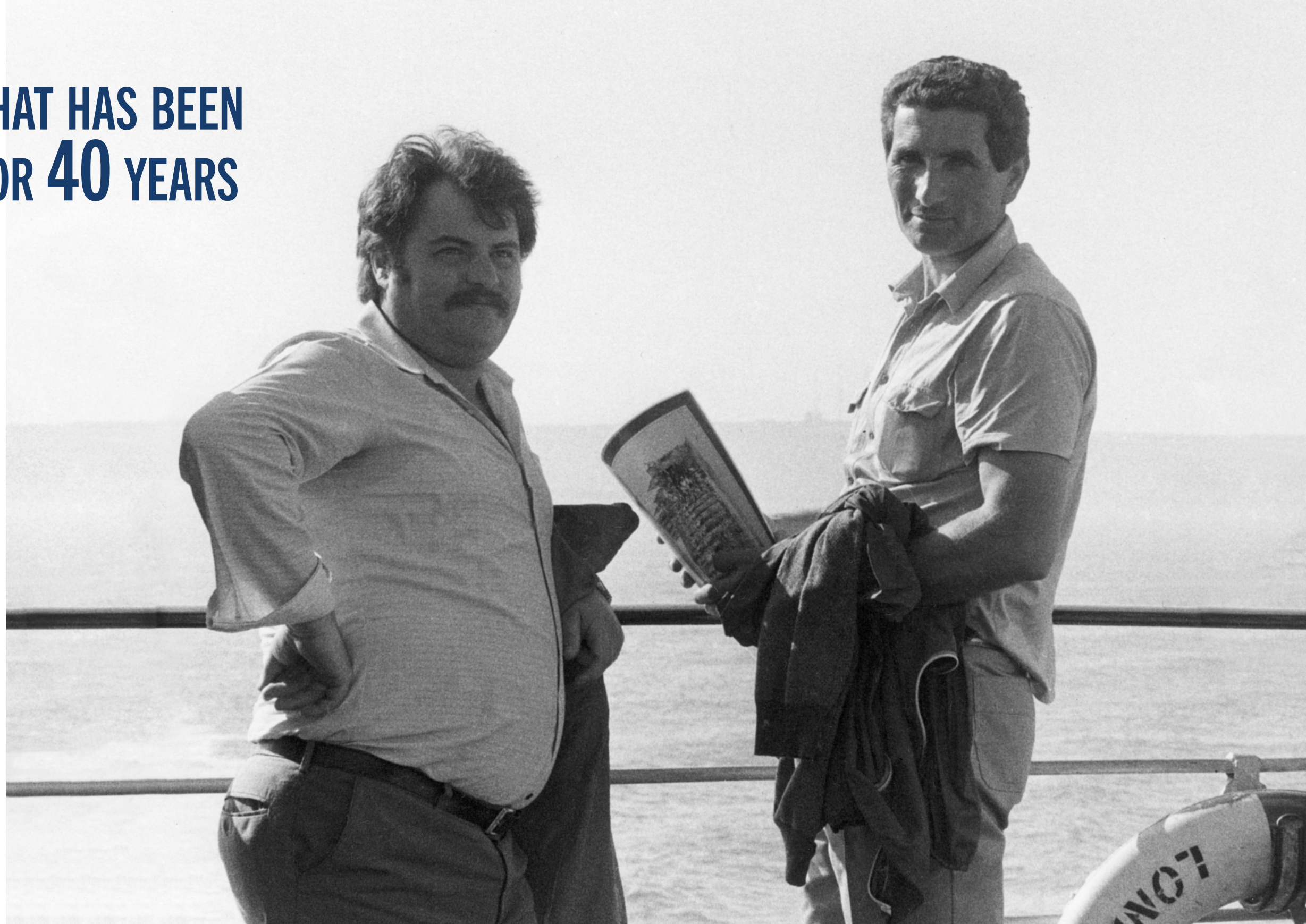
# CEPI

## A HEART THAT HAS BEEN BEATING FOR 40 YEARS

It was 1985 when an ambitious idea took shape in Forlì, at the foot of the Apennine mountains where our families have their roots. First the Ceccarellis and the Milanesis, then the Montaltis and the Riccardis transformed their experience and vision into a company capable of designing advanced systems for the storage, transport and dosing of raw materials.

Forty years of managing ingredients, building from an industrial project itself made of irreplaceable ingredients: the value of human and professional partnership and complementary skills, an approach that combines technical solidity and open thinking. Every day, these ingredients allow us to connect different points of view into a unique path. Not only between the partners, but with all the people who work with us at every level.

We have chosen to celebrate this anniversary with a motto that sums up our way of being a company: "Welcome to the beat." An invitation to get in tune with an energy that has always thrummed to the rhythm of change, of project-mindedness, of sustainable innovation.







system **TECHNOLOGY** creativity innovation design **MANUFACTURE** durability regeneration beat **HEART**  
dynamism builders **RELATIONSHIP** silos dosage transport **AUTOMATION** ingredients raw materials steel  
**BULK-HANDLING** future plurality **CIRCULARITY** flexibility customization modularity turn-key family  
local2global machinery food sustainability complexity resilience giving back **5PIs** **ROMAGNA** territory



OUR NUMBERS IN 2025

41 MILLION €  
TURNOVER

172 EMPLOYEES

66 COUNTRIES  
SERVED  
ACROSS 5  
CONTINENTS

25 INTERNATIONAL  
TRADE FAIRS

2K DELIVERIES

1K EXPORTS

101 APPROVED  
CONSTRUCTION  
SITES

1K MISSIONS







# CREATIVITY AND INNOVATION DESIGN AND MANUFACTURE DURABILITY AND REGENERATION

Today, forty years later, CEPI is an international company that is present in over 60 countries and is recognized as a strategic partner by the most important players in the food sector. Behind our numbers, there is a strong sense of who we are, an identity that has never stopped evolving without ever losing coherence. Like a beating heart of technological development, it has expanded globally to tell a story of strength, energy and commitment.

Our growth has been horizontal and participatory, based on sharing and creating positive impact able to regenerate and innovate, enhancing people, communities and economies. This is the essence of CEPI: an organization that aims to be dynamic, balanced and responsible, that builds and not just assembles, that adapts by creating new solutions.



# Identity and Values

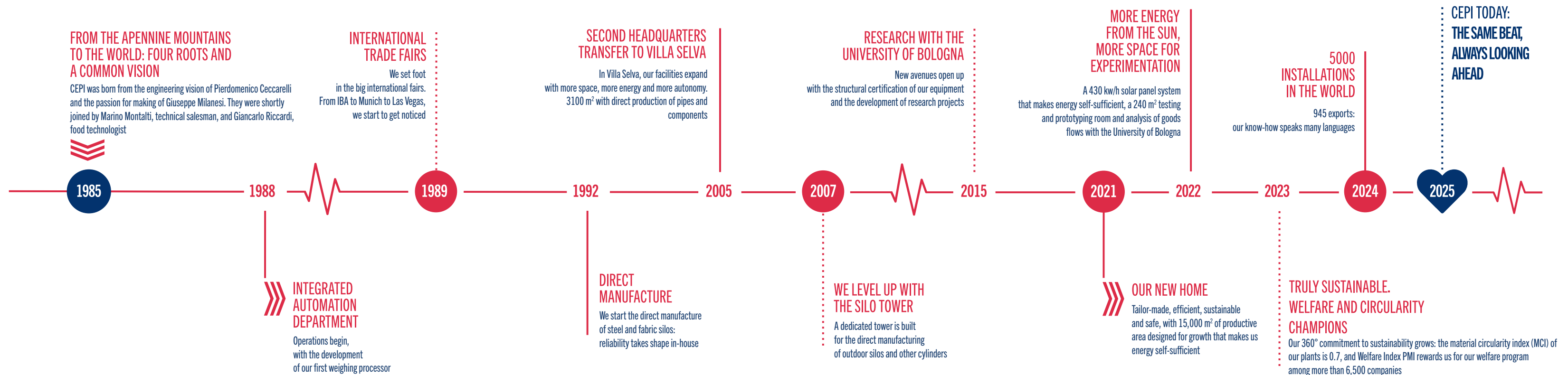
## FROM THE APENNINES TO THE WORLD

All our families lived in the Forlì Apennines, mainly as farmers, between the Bagno di Romagna and Santa Sofia towns. After the Second World War, the Ceccarellis and the Montaltis emigrated to Belgium to work in the mines: it is also thanks to these origins that we immediately had an international vision, with France as our primary reference market. The meeting between these four men was special: an engineer, a builder, a food technician and a sales technician. A pluralist and democratic approach to governance was born immediately, and technology was placed at the center of our work.

These two intrinsic, unchanged themes in our mission not only steadily drove our growth but

added an irreplaceable value for the users of our installations. The orientation towards partnership has become a distinctive trait that created a true-and-tested working model, always turnkey and customer-centered. With this approach, over the years we have built a network of partners in the five continents that is as vast as it is solid.

Strong, common roots paired with a global vision of work: it is a bit like the story of a tree, well anchored to the ground but with branches facing the sky and the future. Because this is what a beat does: it spreads energy from the inside out, but at the same time it feeds on the connection with others through common goals.





# The evolution of the company, always consistent with its vision

There is a red thread in our journey: from local to global and back, we have never stopped pursuing technological excellence, and we have never stopped investing in the power of networks and relationships. Our product, our method, our process and innovation itself are all tailor-made.

Customized, research-oriented, creative and dynamic, a company that keeps its soul even with the arrival of the new generation at the helm. In CEPI, the transfer of responsibilities to the second generation - Sandra Ceccarelli as CFO, Igor Riccardi as Sales Director, Luca Ceccarelli in Research and Development, Mattia Riccardi in Logistics and Stefania Montalti in Communications - occurred smoothly, fostering a climate of mutual trust and shared decisions. Adapting to a changing world without losing one's strengths, enhancing both the youngest and most experienced voices: compromise is always necessary, but finding the right balance is an art and balance is one of our main qualities.

As we often say, "it all started with flour," with small bakeries and batches of a few quintals. In 2025, our plants handle dozens of ingredients and we are among the world's largest bulk-handling suppliers for the food industry, with expertise in all its sectors and serving some of the most important companies in the food industry.



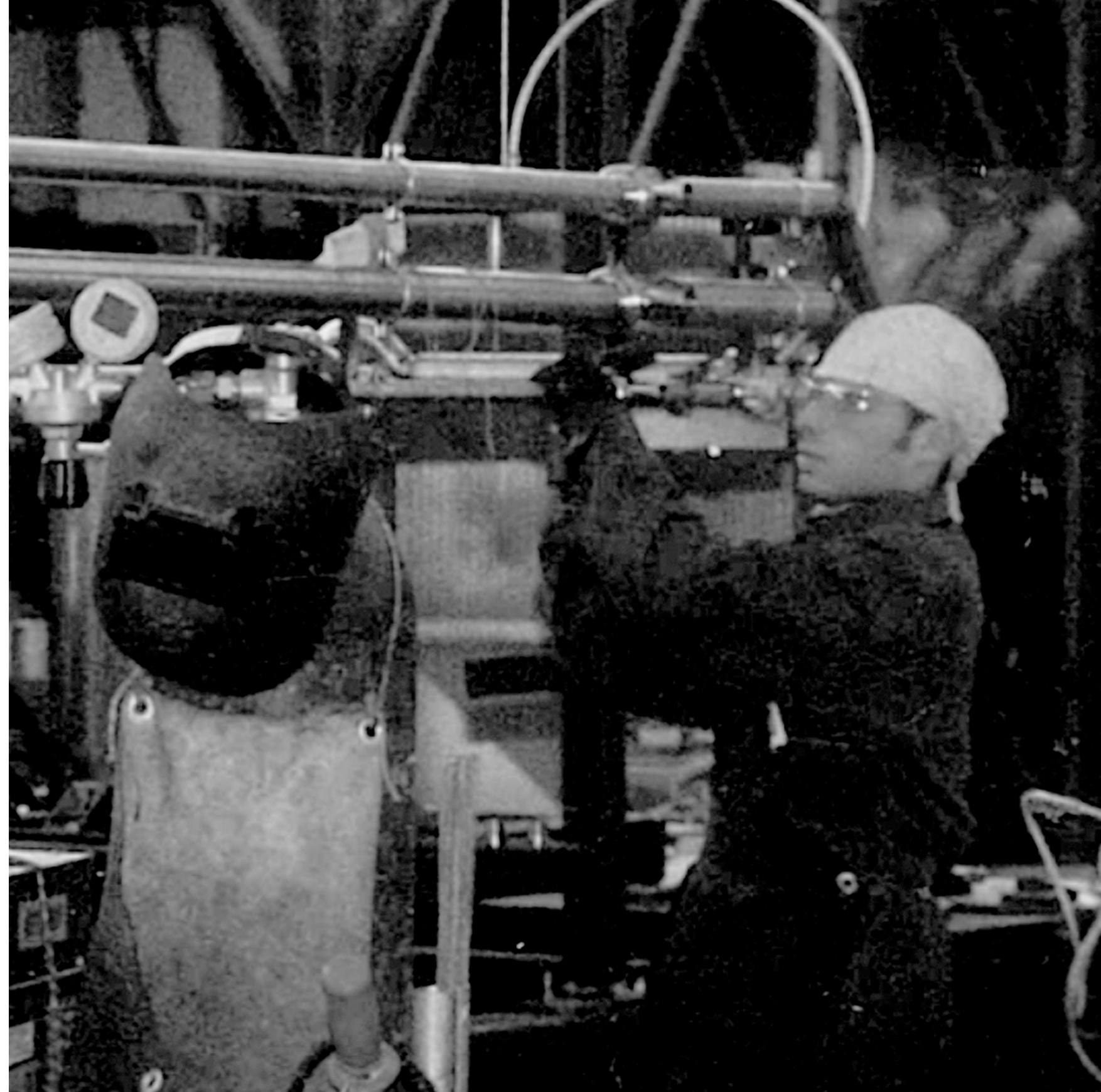


# Identity and Method

## BULK-HANDLING ACCORDING TO CEPI

Bulk-handling isn't just about silos. The way we design our systems is one of the strategic added values we offer to customers: we consider all storage, dosing, transport operations and their automation in their totality and in the way they interact with each other. Our method is based on an in-depth analysis of the customer's processes, leading to a customized and scalable system that does not ever disrupt their process, but rather adapts to it.

We take a long-term view in order to create the most flexible solution for each food manufacturer, one which does not limit any future evolution, easily accommodating developments and expansions. One of our strengths is revamping, which is the ability to bring new life to installations that would otherwise be decommissioned, extending their useful life indefinitely. Systems we built 30 years ago still work efficiently today. This approach makes our systems highly durable, in line with the principles of the circular economy.





# Innovation from the relationship: a dynamism that creates solutions, not just products



Call it dynamism, call it creativity, but when we say that CEPI is an idea factory we mean it. Every plant is different, every story is important. Our projects are highly customized and respond to a wide variety of needs all over the world: this is why our research is continuous, resulting in an unparalleled technological range. Our motto: *if your process needs it, we can do it. And if we can't yet, we will develop it, just for you.*

Globality, flexibility, competence and dialogue: this is the special recipe behind a long history of technological developments in which one of the most innovative elements is our way of understanding the relationship. We are deeply oriented to the needs of the end user, and our research develops from constant communication: not only by responding to the specific needs of producers, but also by imagining their future.

# People

## THE HEART OF TECHNOLOGY

Our tagline is “Heart of technology”. Not only are people the driving force of CEPI, they are above all its heart. This is one of the bedrock values of our work and translates into a concrete commitment to enhance and cultivate talent, facilitate communication and ensure well-being. These are the foundations for a true sense of belonging and a shared sense of the company project.

This is why we invest heavily in training, in the quality of processes and in the welfare of our employees. Relationships and pluralism: for us, knowing how to integrate every contribution is fundamental. Whether we are talking about our crew, our partners, our commercial network or our local communities, we are aware that we are part of an ecosystem, where one’s growth is reflected in that of all.







# Resilience and Continuity:

## TURNING CHALLENGES INTO OPPORTUNITIES

We are a resilient company. Our product has a high circularity index, a value that is measurable and effective, never just theoretical. It is no coincidence: the traits the circular economy rewards have always been the pillars of work in CEPI. Resilience is built thanks to multiplicity, generating a system with versatile and interconnected components, much more resistant to external shocks.

And this is why we have managed to overcome the challenges of recent years. Thanks to authentic internal cohesion and the trust placed in the leadership, we have implemented epochal efforts. We built and relocated in the new headquarters between 2020 and 21, in the midst of the pandemic, and together, we faced the flood that hit Romagna in 2023.

# The beat of technology

## A BROAD AND INTEGRATED VISION OF SUSTAINABILITY

Well before sustainability was a common word in corporate speech, we have been guided by the principle of giving back: we call it “doing good by the People and the Planet with Partnership, Prosperity and Peace”, our 5Ps that refer to the Sustainable Development Goals of the 2030 Agenda.

Our reflection on sustainability led to “Beat of Technology”, a strategic plan that is not just a list of activities but is meant to convey our vision. Our approach is oriented towards solid and regenerative growth, which by producing value, simultaneously generates benefits for people, the market, the planet, the territory. For us, impact is expressed in every aspect of corporate life from design to governance, from the well-being of our people to the regeneration of territories.

An integrated and authentic path that is not based on the imitation of external models. This path constitutes the heart of our technology, understood not only as design and production, but also as a relationship. It is environmental and social, but it also concerns the quality of processes, the durability of our own economic project, the usability and efficiency of our plants.

# 5PI



PEOPLE



PLANET



PARTNERSHIP



PROSPERITY



PEACE



# The Future:

## BUILDING TOMORROW WITHOUT BETRAYING OUR IDENTITY

We have many tangible goals, such as increasing production capacity, optimizing workflow, investing even more in research and development. We also have intangible ones that are no less important: we want to continue growing while remaining faithful to our identity, to the choices and vision that have brought us

this far. We are naturally adaptable and not afraid of change. The real challenge, now, is to find answers to new demands without abandoning what makes us strong. We trust in our history, in our team, in our partners, in our technology and in our ability to innovate, generating value and expanding, like a heartbeat.







# CEPI SpA

Via Selva, 18  
47121 Forlì FC Italy  
[cepilos.com](http://cepilos.com)  
[cepi@cepilos.com](mailto:cepi@cepilos.com)







WELCOME TO THE BEAT

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